

# Frequently Asked Questions

## Discontinuation of new sales of *Lincoln LifeGuarantee*® UL (2019) and *Lincoln LifeGuarantee*® SUL (2019)

<p><b>What Lincoln products are impacted by these changes?</b></p>	<p>Lincoln is discontinuing new sales of the following products:</p> <ul style="list-style-type: none"> <li>▪ <i>Lincoln LifeGuarantee</i>® UL (2019)</li> <li>▪ <i>Lincoln LifeGuarantee</i>® SUL (2019)</li> </ul>
<p><b>When is the last date to submit new applications?</b></p>	<p>All applications must be received in-good-order at Lincoln by June 10, 2022.</p>
<p><b>Is there a placement deadline for cases in a pending status after June 10, 2022?</b></p>	<p>No, there is no deadline for issue, placement or 1035 exchange initiation for cases received at Lincoln on or before June 10, 2022.</p>
<p><b>Will Lincoln resume sales of these products in the future?</b></p>	<p>While we cannot say for certain what will happen in the future, at this time we do not have any plans to resume sales in the future.</p>
<p><b>Are inforce policyowners impacted in any way by these changes?</b></p>	<p>No, these changes only apply to new sales of <i>Lincoln LifeGuarantee</i>® UL (2019) and <i>Lincoln LifeGuarantee</i>® SUL (2019).</p> <p>Current inforce policyholders can continue to manage their policy through Lincoln as they do today, including the option to increase face amounts (pending new underwriting).</p>
<p><b>What alternatives are offered by Lincoln for lifetime or extended guarantee needs?</b></p>	<p>Lincoln offers strong alternative options for clients in need of lifetime or extended guaranteed death benefit protection, such as <i>Lincoln VUL<sup>ONE</sup></i>, <i>Lincoln SVUL<sup>ONE</sup></i>, <i>Lincoln WealthPreserve</i>® 2 IUL (2020) and the <i>new Lincoln WealthPreserve</i>® 2 Survivorship IUL (2022).</p>
<p><b>When are the illustration platforms being updated?</b></p>	<p><i>Lincoln DesignIt<sup>SM</sup></i> and Winflex will be updated with the software update on May 16. There will be a warning message displayed that notifies the user that all applications need to be in-house at Lincoln in good order by June 10, 2022.</p> <p>With the <i>Lincoln DesignIt<sup>SM</sup></i> and Winflex software update on the evening of June 10, the ability to run GUL/SUL illustrations will be removed, with an updated message explaining that they are no longer available for new sales.</p> <p>If revised illustrations are needed for pipeline business after this date, please contact your wholesaler.</p>

*Lincoln LifeGuarantee*® UL (2019) is issued on policy form ICC19UL6070/UL6070 (and state variations) by The Lincoln National Life Insurance Company, Fort Wayne, IN. *Lincoln LifeGuarantee*® SUL (2019) is issued on policy form ICC19SUL6084/SUL6084 (and state variations) by The Lincoln National Life Insurance Company, Fort Wayne, IN. **Guarantees are subject to the claims-paying ability of The Lincoln National Life Insurance Company.**

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LCN-4718665-042922



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